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born: June 18, 1979
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L I N D A C O U S S E M E N T



ABOUT ME

I am interested in everything that drives human behaviour and try to find meaning in both my interpersonal and inner interactions.

Delivering sustainable value by putting people first and supporting this with true-team-work, relevant techniques and methodologies is what makes me unique and successful in my work.

LANGUAGE SKILLS

Dutch	● ● ● ● ●
English	● ● ● ● ●
French	● ●
German	● ●

PROFESSIONAL SKILLS

Business Consulting	● ● ● ● ●
Project management	● ● ● ● ●
Operational Excellence	● ● ● ● ●
Lean Change Management	● ● ● ● ●
Operational Transformation	● ● ● ● ●
Performance Management	● ● ● ● ●
Knowledge Management	● ● ● ● ●
Business Planning	● ● ● ● ●
Entrepreneurship	● ● ● ● ●
Lean Six Sigma	● ● ● ● ●
Financial administration	● ● ● ● ●
Sustainable Mobility	● ● ● ● ●

WORK EXPERIENCE

ENTREPRENEUR AT FROM STARTUP TO GROWUP

05/2014-PRESENT

From Startup to Growup helps entrepreneurs and small business owners grow and improve their remarkable businesses according to their own vision and conditions.

Main elements:

- » Online knowledge platform in the shape of a blog.
- » Various e-courses and online (Skype) coaching around structuring, shaping and improving with Lean, leadership and strategy/vision.
- » Coaching, training and consultancy for startups and small businesses.

COO/CFO AT COHERE ENERGY SOLUTIONS B.V.

10/2012-05/2014

Cohere is a product and service provider and innovator of smart energy solutions. They sell chargepoints and innovate in Smart Charging.

Main deliverables:

- » Defining and implementing strategy in a structured and scalable way.
- » Defining all relevant processes and partnerships.
- » Implementation and facilitation of internal and external knowledge management and continuous improvement.
- » Responsible for project management, sales and administration.

LEAN BUSINESS CONSULTANT (INTERIM) AT TWENTSCHE KABELFABRIEK B.V.

03/2012-09/2012

Responsible for the introduction and thorough implementation of Lean throughout the administrative departments at TKF.

Main deliverables:

- » Development and implementation of project management to ensure interdepartmental cooperation.
- » Development and training of various Lean, Project Management and Stakeholder Management trainings.
- » Implementation of Lean in the Sales and Research & Development departments. This included the introduction and coaching of Lean Daily Management as well as facilitating and coaching Kaizen projects.

CONSULTANT CONTINUOUS IMPROVEMENT AT ESSENT N.V.

01/2011-02/2012

Responsible for implementing and sustaining Continuous Improvement

LINDA COUSSEMENT



PERSONAL SKILLS

Training	● ● ● ● ●
Organisation	● ● ● ● ●
Efficiency	● ● ● ● ●
Teamwork	● ● ● ● ●
Brainstorming	● ● ● ● ●
Creativity	● ● ● ● ●
Coaching	● ● ● ● ●
Communication	● ● ● ● ●

SOFTWARE SKILLS

Powerpoint	● ● ● ● ●
Word	● ● ● ● ●
Excel	● ● ● ● ●
Visio	● ● ● ● ●
ARIS	● ● ● ● ●
Sharepoint	● ● ● ● ●
Twinfield	● ● ● ● ●

PERSONAL INTERESTS

Travelling
Personal development
Diving
Yoga
Running
Interior design
Entrepreneurship

WORK EXPERIENCE CONTINUED

and Quality Management throughout the Essent Customer Contact Centre (1000 employees).

Main deliverables:

- » Cost savings of €25M in 8 months with the implementation of Kaizen and Performance Dialogue methodologies and execution of relevant Lean projects together with McKinsey & Co.
- » Envisioning, creating and implementing a knowledge management platform and portal and Quality Management system for the entire department.

EXECUTIVE BUSINESS CONSULTANT AT ATOS CONSULTING N.V. 05/2007-12/2010

Projects included amongst others:

- » Responsible for the implementation of Business Process Management and Lean at the Atos Origin HR Shared Services department (100 employees) including a reorganisation of the department.
- » Responsible for design and implementation of Processes and Governance & Control as part of a large transformation program in the Network department of Ziggo.
- » Lean Six Sigma and Change Management training Schering-Plough
- » Optimizing the Number Porting process according to Business Process Management principles at T-Mobile Netherlands.
- » Training Lean Six Sigma Green Belts for Atos Consulting, Atos Origin and 'De Twentsche Kabelfabriek'.

PROCESS IMPROVEMENT MANAGER/LEAN SIX SIGMA BLACK BELT AT VODAFONE NETHERLANDS N.V.

01/2006-04/2007

Other jobs during 2000-2006 include: Bid & Contract employee at Vodafone Netherlands N.V. (from 05/2004) and projectleader at Mise en Place Euro B.V.

EDUCATION

2014	Various trainings on (online) entrepreneurship
2008-2013	Various trainings on personal effectivity and awareness
2009	Lean Navigator training (Lean expert on Green Belt level)
2009	Change Management training
2007	Prince2 Foundation
2007	Lean Six Sigma Green and Black Belt training
1998-2006	International Business Studies, University of Maastricht Focus on innovation, strategy and organisation. Thesis: Innovation in the Corporate Service Organization and the use of Knowledge Management across Projects
1991-1998	VWO, Oosterlicht College, Nieuwegein